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## Jonathan Turnbull joins Harrison Street

BY ANDREA ZANDER

Jonathan Turnbull has joined Harrison Street as managing director, head of Canadian transactions and business development.

In this new role, Turnbull will be responsible for sourcing, analyzing and closing joint venture partnerships and Canadian investments. He is based in Toronto.

Turnbull brings more than 30 years of infrastructure and real estate investment experience and proven capital-raising capabilities to Harrison Street. He was most recently managing partner at Alignvest Student Housing, where he oversaw the development, launch, transaction sourcing, financing and property management of the first dedicated Canadian student housing investment vehicle. He also served as a trustee of the real estate investment trust and a partner of the general partner.

Prior to joining Alignvest, Turnbull founded Dundee Private Equity and was CEO of Dundee Acquisition, the first Canadian special-purpose acquisition company. He was responsible for securing more than \$400 million in student housing transactions and overseeing all Dundee Acquisition purpose-built student accommodation activity. Previously, Turnbull spent more than 20 years managing and executing infrastructure investment, corporate and investment banking, equity capital markets, and debt capital markets businesses for Salomon Brothers and Citigroup in New York and London. Turnbull holds a Bachelor of Arts in business administration from the University of Western Ontario.



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In April, Apache Capital Partners and Harrison Street partnered up to fund a landmark build-to-rent (BTR) development in central Edinburgh that will be delivered and operated for the long term by Moda Living, the United Kingdom's leading developer and operator of build-to-rent housing. And Harrison Street sold 15 self-storage assets, including a portfolio of 14 self-storage assets across the southeastern United States comprising approximately 1.2 million net rentable square feet, as well as a purpose-built self-storage facility in Atlanta. The firm also expanded it footprint in San Diego, acquiring two newly renovated, cutting-edge, life-sciences properties with BioScience Properties.

Other U.S. transactions include The Woodlands Cancer Center and Lakewood Self Storage. And other European assets include Harrison Street and Global Student Accommodation Group (GSA) developing a 235-bed purpose-built student accommodation (PBSA) property in Dublin, and Harrison Street and Trinity Investment Management acquired a portfolio of five life sciences and innovation properties across the United Kingdom.