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EXCLUSIVE: Harrison Street bolsters its European team

BY MAREK HANDEL

Harrison Street has bolstered its European investment and investor relations teams with the addition of three professionals.

Javier de Castro, who most recently was a principal at Blackstone, has been appointed as a director on the European transactions team. He is joined by Elias Vere Nicoll in the transactions team and Xavier Révay, who has become a member of the investor relations team.

De Castro will be responsible for all of Harrison Street's transactions across Southern Europe, with a primary focus on Spain, Portugal and Italy. He also will manage key relationships and explore strategic initiatives to expand Harrison Street's presence in the region. Prior to joining Harrison Street, he spent seven years at Blackstone, based in London, where he focused on acquisitions, asset and portfolio management, and dispositions across multifamily, offices, hotels and nonperforming loan asset classes in Spain and other European countries. He began his career in M&A at Citigroup in Madrid.

Vere Nicoll was most recently an analyst at Round Hill Capital, where he focused on underwriting and executing transactions across European healthcare, residential and student housing sectors. Révay was previously an associate on the investor relations team at InfraRed Capital Partners supporting the firm's unlisted infrastructure and real estate strategies. Prior to that he served as a business support manager at Candriam Investors Group.

Commenting on the appointments, Paul Bashir, CEO of Harrison Street's European business, said: "The continued expansion of our world-class team reflects the tremendous success of Harrison Street's European platform across asset classes. Javier's deep relationships and significant deal sourcing, due diligence and investing acumen across Spain and Southern Europe furthers our strategy in these attractive markets and the value we seek to deliver to our investors and partners around the world. Xavier and Elias also bring substantial expertise across the transactions and investor relations fields, respectively, and we look forward to their contributions."

Since March 2020, Harrison Street has added 13 professionals to its 40-person European team.